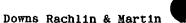


FIG. 2



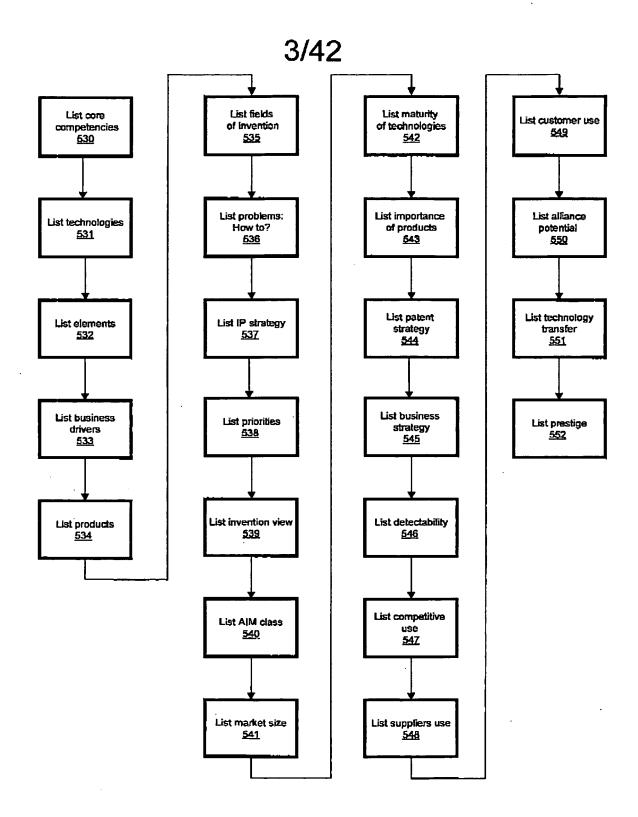


FIG. 3



Core Competency	Description	Weight Factor
Organic chemist		
Chaminal		
Chemical engineer		5
Biochemist		5
Toxicologist		3
Physical chemist		5
Analytical chemist		5
Medical Doctor	i	5



Description	Weight
synthesis	
development method	
s.	3
testing of drugs on animals	3
	synthesis development method



Element	Description	Weight Factor
Chemical formulation		7
use friendly package		5
an encountry do the first all providers in the property places the place of the provider of the provider of the providers of		~
Patient reaction		7
	### ##################################	
		

Business Driver	Weight Factor
Market response	7
User convenience	10
new treatment	5



Product Category	Description of the major products in each category	Weight Factor
estrogen		
disease treatment		
drug prevention		
calcitonin		
estrogen inhibitors		

FIG. 8



Field of Invention	Description of Fields	Weight Factor
synthetic chemistry		3
formulation		5

method of use		7



ms: How to? Weight Factor	
7	
9	



Priority	Technologies or Products
Emergency	once weekly dosing
High	direct compression formulation, coated tablet
Medium	organic synthesis
Low	



IP Strategies	Description of all Technologies	Weight Factor
Patent Around	combination of products	7
Publish In Front Of	tabletting, chemical formulation	4
Publish Around		
Need To Understand More		
Not in area of interest	Method of use	1



Invention View	Description of Technologies or Products	
User's Capability	tabletting, coating, packaging	
Supplier's Capability	analytical chemistry	
Competitors' Capability		

Applied Invention Matrix Description of Technologies or Products	
Breakthrough	method of use
Distinctive	coating, tabletting
Incremental	

Market Size	Description of Technologies or Products	
\$1M-10M		
\$10M-100M		
\$100M-1B		
\$1B-5B	coating, combination products	
Greater than \$5B	synthetic chemistry, formulation, tabletting, method of use	



Maturity of Technology	Description of Technologies or Products	Weight Factor
Last Generation	synthetic chemistry, tabletting,	5
Current Generation	coating,	3
Emerging Generation	chemical formulation, packaging, method of use, combination products	7



Importance of Product	Description of Technologies or Products
Peripheral	tabletting,
Element of a Product	formulation, coating, packaging
Essential to a Product	method of use
Creates a Product	synthetic chemistry, combination of products



Patent Strategy	Description of Technologies or Products	
No Patent Strategy for this Invention field	calcitonin	
High	disease treatment, drug prevention, estrogen inhibitors	
Medium	estrogen,	
Low	analytical method	



Business Strategy	Description of Technologies or Products
No Business Strategy For Field Of This Inv	ention formulation, tabletting
High	synthetic chemistry
Medium	method of use, combination of products
Low	tabletting, coating, packaging

Detection	Description of Technologies or Products	
Obvious	coating, tabletting, packaging, method of use, combination products	
Easily Detected		
Detectable With Work	synthetic chemistry, formulation	
Undetectable		



Competitors Use	Description of Technologies or Products
Less than 10% of Competitors will us	Se
10-50% of Competitors will use	synthetic chemistry, formulation, method of use, combination products
Most Competitors will use	tabletting, coating, packaging,
Unknown	a dispersion of the second sec
Will only be used by our Company	

	Description of Technologies or Products
Less than 10% of Suppliers will use	tabletting, coating, packaging, formulation, method of use, combination products
10-50% of Suppliers will use	
Most Suppliers will use	synthetic chemistry
Unknown	



Customer Uso	Description of Technologies or Products
No Customers will use	tabletting, coating, formulation, synthetic chemistry packaging, method of use, combination products
Less than 10% of Customers will use	
10-50% of Customers will use	synthetic chemistry
Most of Customers will use	<u></u>



Alliance Potential	Description of Technologies or Products
Low	tabletting,
Medlum	packaging, formulation
High	synthetic chemistry, coating, method of use, combination products
Unknown	



Tech Transfer Potential	Description of Technologies or Products
Low	tabletting, coating
Medium	formulation, packaging
High	synthetic chemistry, method of use, combination products
Unknown	



Prestige	Description of Technologies or Products
Low	tabletting, formulation
Medium	synthetic chemistry, coating, packaging
Hìgh	method of use, combination products

Step One: Main Categories

<u>560</u>

To create the HLA framework, the products or technology must first be separated into general categories. For example, a computer system might be separated into the general categories of the processor, the monitor and input devices.

Step Two: Sub-Category 1

<u>562</u>

Next, separate the general categories into sub-categories. For example, the processor might be separated into the motherboard, the graphics board and the disk drives.

Step Three: Sub-Category 2

<u>564</u>

Next, if possible, separate each sub-category 1 entry into another level of sub-categories. For example, the motherboard might be separated into the CPU and the cache.

Step Four: Add to Spreadsheet

566

Finally, add this information to the spreadsheet by double clicking the icon below. Place the main categories in the "HLA — Main" column, the first sub-categories in the "Sub-Category 1" column, and the second sub-categories in the "Sub-Category 2" column.

FIG. 27

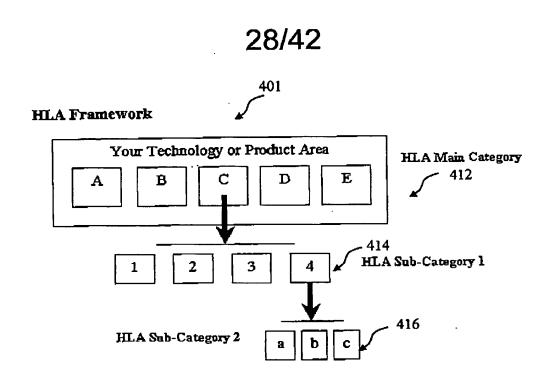


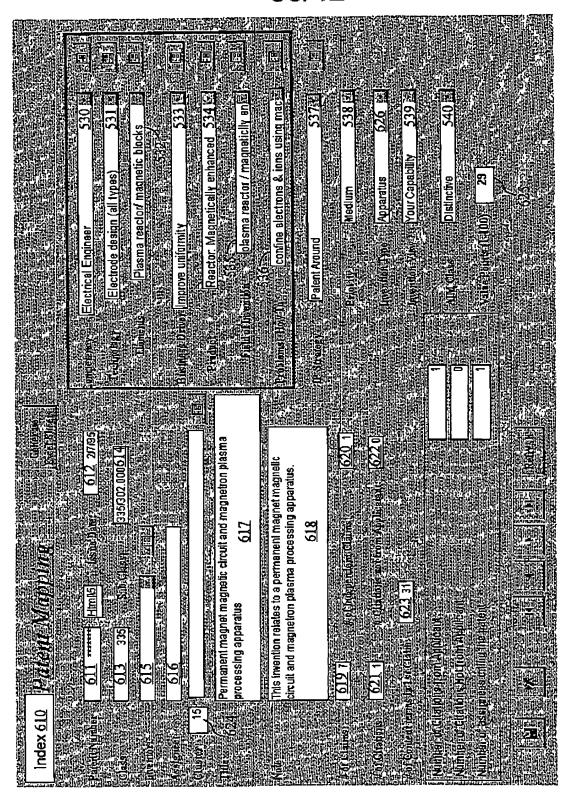
FIG. 28

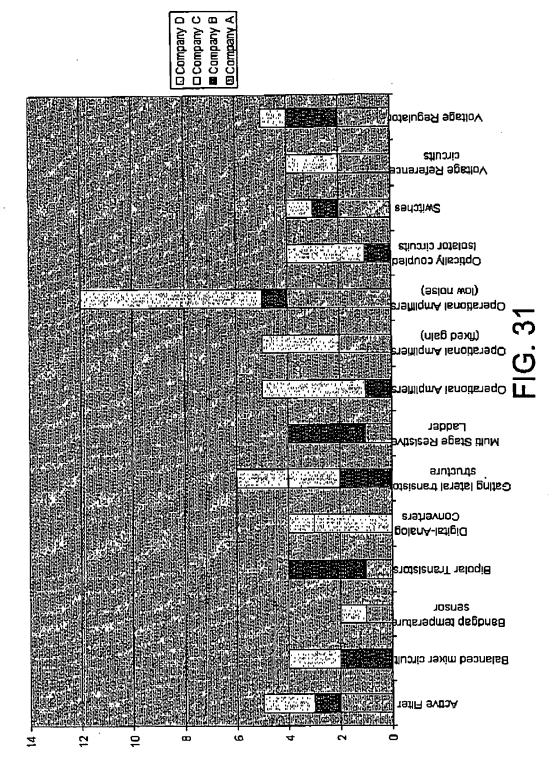


Product: Computer 420

HLA - Main	HLA - Sub-Category 1	HLA - Sub-Category 2
Processor 422	Mother Board 428	CPU 440
Processor 422	Mother Board 428	Cache 442
Processor 422	Mother Board 428	Ports <u>444</u>
Processor 422	Graphics Board 430	
Processor <u>422</u>	Disk Drives 432	
Monitor 424	Screen 434	
Input Devices 426	Mouse 436	Buttons 446
Input Devices 426	Keyboard 438	

FIG. 30





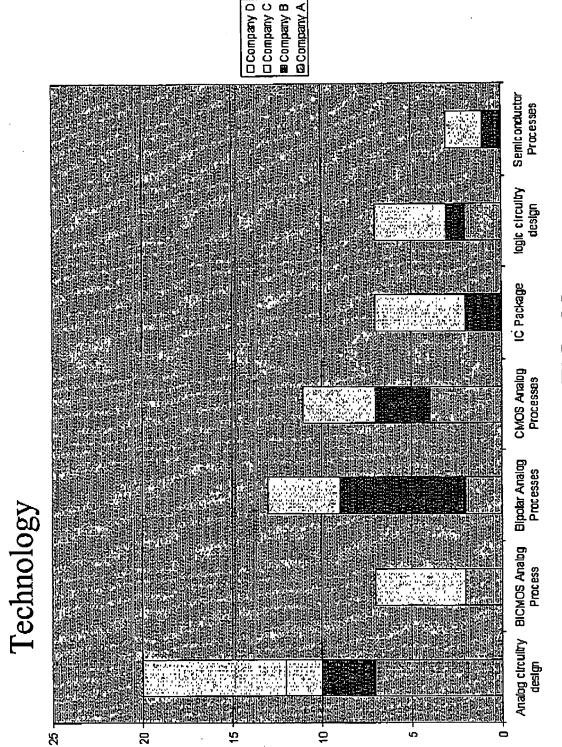


FIG. 32

Business Drivers

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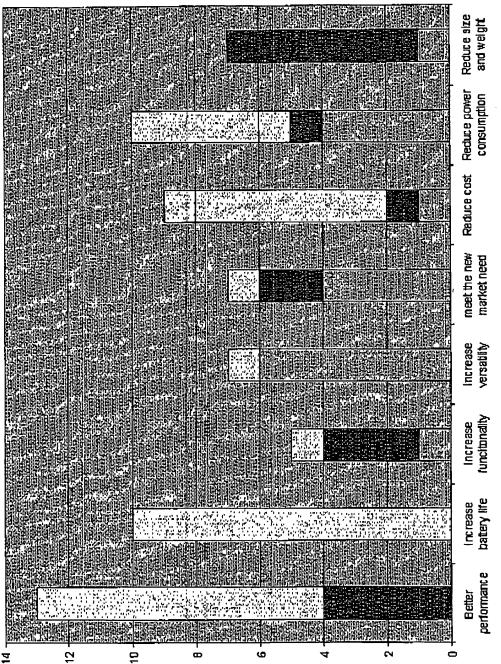


FIG. 33

71098

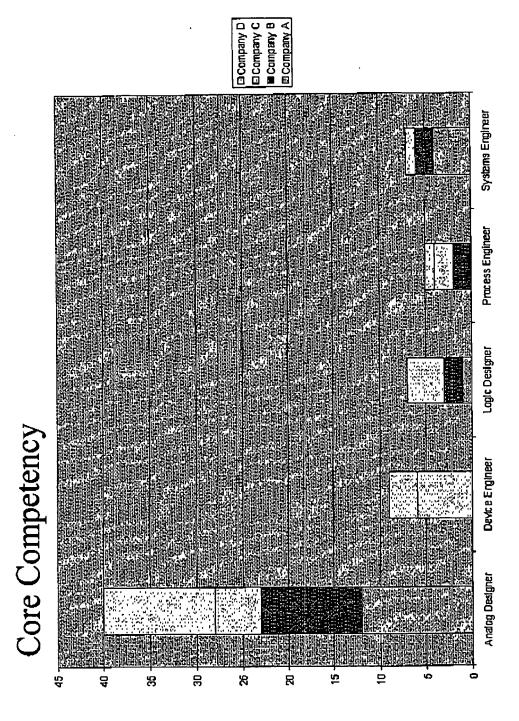


FIG. 34

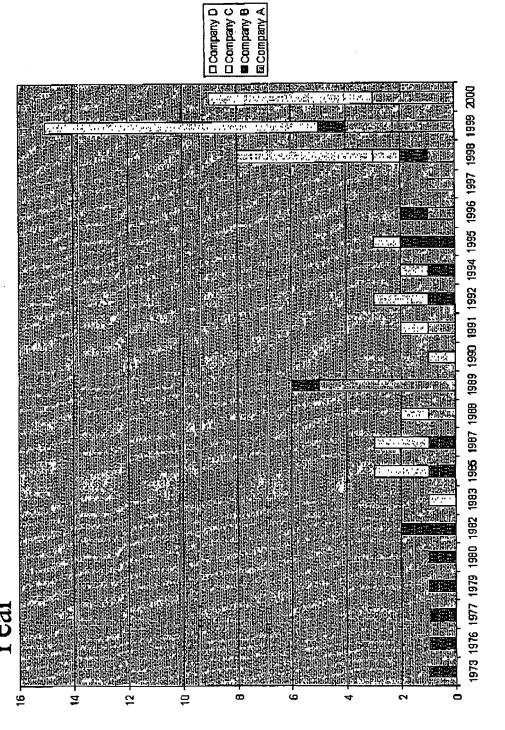


FIG. 35



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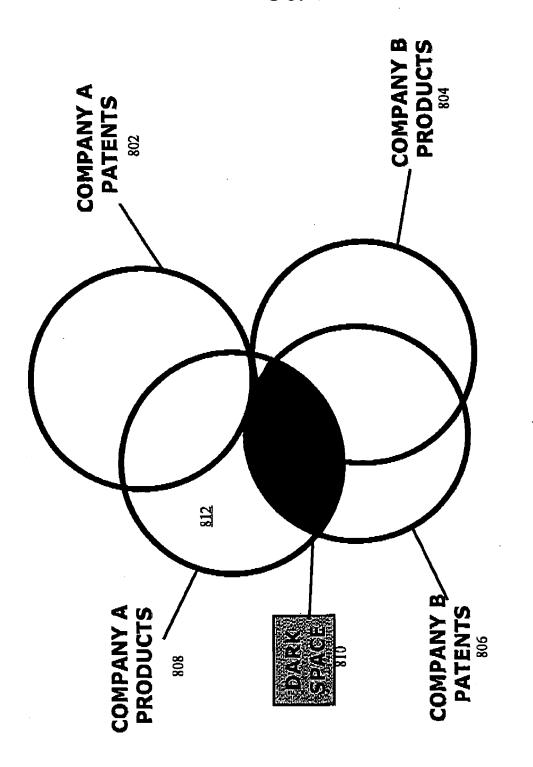
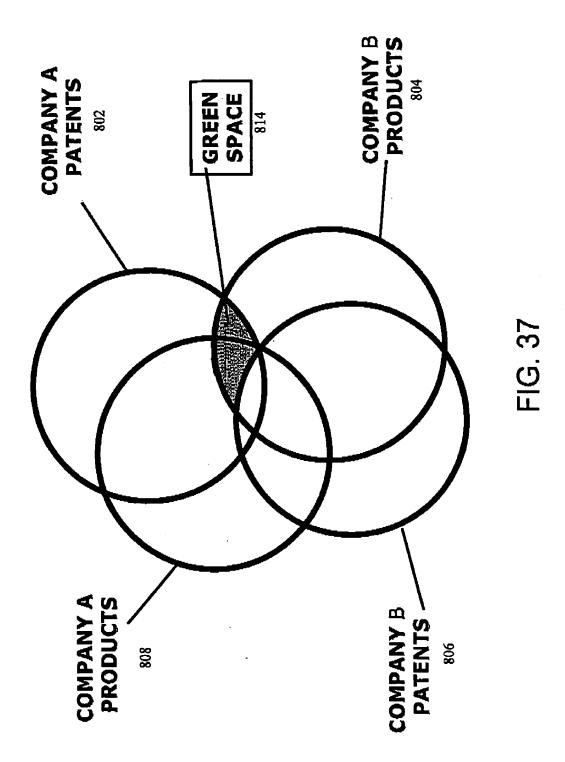
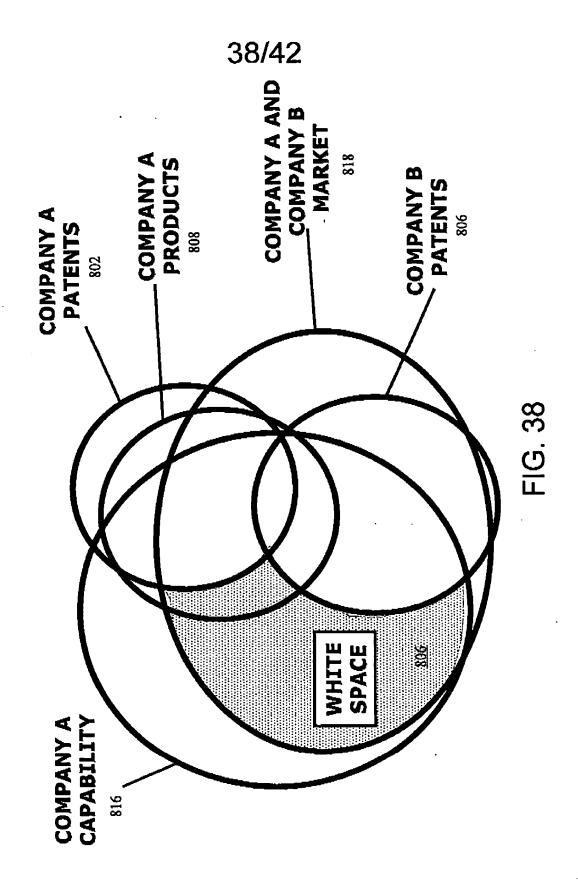


FIG. 36







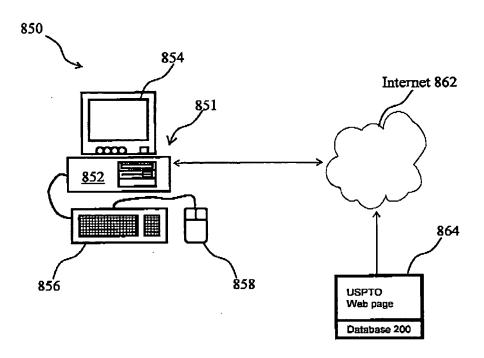


FIG. 39

Standard Patent Fields
Patent No.
Assignee
Year
Application date
Inventor
Class
Sub Class
IPC
Number of Claims
Number of Independent Claims
Number of Citations
Number of Content terms in first claim
Number of content terms in exemplary claim
Field 16
Title
Field 18

FIG. 40



User Field	Definition
Core Competencies	Skills and background needed to produce the invention or field of interest
Technologies	Principal technologies utilized in developing the invention or field of invention(FOI)
Elements	Principal elements (components) used to produce the invention or FOI
Elements	for apparetus are actual elements
	for methods are steps
Business Drivers	Commercial advantages of the invention.
Brightess DilAcis	e.g., higher yield, reduced cost, improved uniformity, reduced size
Products	Products / methods / processes produced by the invention
Products	e.g., electrodes, market forecast
Field of the invention	Flelds of the invention. e.g. etching, data compression, etc
Problems	Major technical problems that the invention solves; how to
Plopians	e.g. resist corrosion, compress data, etc.
IP Strategy	Categorize the technology or product of the invention by the possibility of use
ir Sualegy	against competitor's patents.
Priorities	Prioritize the importance of each technology or product for a company.
Invention view	Capabilities a company needs to have to produce the product of the invention.
AIM	Categorize the level of novelty of the invention according to breakthrough,
PAIM!	distinctive, incremental
	1
Market size	Market size for the product or FOI.
Maturity of Technologies	Estimation of the maturity of the invention .
	Importance of products or FOI to current or other planed products.
Patent strategy	Importance of the technologies or products to your patent strategies.
Business Strategy	Importance of the invention to the business strategy.
Detectability	Categorize FOI by the ability to detect their use by others.
Competitive use	Percentage of competition who would use the invention.
Supplier use	Percentage of suppliers who would use the invention.
Customer use	Percentage of Customers who would use the invention.

Columns 660
Patent No.
Assignees
Year
Application date
Inventors
Class
Current Sub Class
IPC
Number of Claims
Number of Independent Claims
Number of Citations
Number of Citations not from applicant
Number of Content terms in first claim
Number of content terms in exemplary claim
Field 16
Title
Field 18

Standard Patent Fields 651

> Userdefined Fields 300

•
Columns 660
Technology
Product
Invention View
Date
Note (field of the invention)
Value
License Out
IP Type
Idea
Priority
Area
Priority date
Inventor 2
Inventor 3
Inventor 4
Cluster
Cluster
Cluster Name
Invention Type (Method or Apparatus)
AIM Class
Core Competency
Business Drivers
Field of Invention
Problems
HLA (High Level Abstraction)
HLA Category Level 1
HLA Category Level 2
HLA Cluster Group
Group
Market Size
Maturity of Technology
Importance to Products
Patent Strategy
Business Strategy
Scope of Claims
Detectability
Avoidance
Competitive Use
Supplier Use
Customer Use
Alliance Potential
Technology Transfer
Prestige
Patent ID
Patent HTML
(Initials (reader)
Count

<u>650</u>